



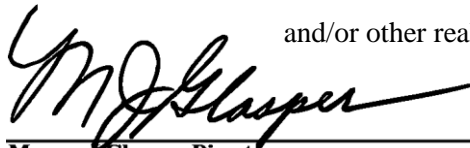
STATE OF WASHINGTON
DEPARTMENT OF LICENSING
PO Box 9021, Olympia, WA 98507-9021

**Real Estate Program
Certificate of Instructor Approval**

Michael Lai
3028 Western Ave Suite 114
Seattle, WA 98121

This person is approved as a real estate program instructor. They may teach the courses listed below in an approved school. Their name and instructor number must be on the course completion certificates.

Instructor number: 4775
Effective date: 04/01/2026
Expiration date: 02-15-2028
Endorsements: Brokerage Management, Real Estate Closing Practices, Real estate fundamentals, Ethics and standards of practice, Real estate practices, Real estate sales and marketing, Current trends and issues, Real estate law, Advanced management practices, Taxation, Advanced practices, Principles and essentials, Property management and leasing, Commercial, Business management, Advanced law, Legal aspects (agency, disclosure, etc.), Real Estate Finance, Construction and Land Development, Hazardous Waste, Environmental Issues, Consumer protection, Cross cultural communication, Fair Housing, Computers and/or other real estate technologies



Marcus J. Glasper, Director
Department of Licensing
www.dol.wa.gov

Authority: Chapter 18.85 RCW, Chapter 308-124H WAC

We are committed to providing equal access to our services.
For information visit dol.wa.gov/access. (TDD/TTY call 711)